





# TOP 3 QUESTIONS TO ASK YOUR CUSTOM HOME BUILDER

When considering a potential custom home builder, there are three key questions that you should ask before you sign a contract.

### 1. HOW LONG HAVE YOU BEEN BUILDING CUSTOM HOMES?

Before starting the custom home building process, make sure you know how long the builder you are considering has been in the industry. You want to look for a builder with plenty of years of experience so they not only have the knowledge to bring your dream home to life, but also have good relationships with subcontractors in the area. Take time to look through their portfolio and ask them questions about past projects and about the home design you are considering.

# 2. WHAT SETS YOU APART FROM OTHER CUSTOM HOME BUILDERS?

Find out what makes the builder you are considering different from others in the area. Do they offer site evaluations, in-house architectural services, or interior design options? What do they specialize in and how will that translate to your home? Have an honest conversation with potential builders about what their capabilities are and ask for concrete examples.

# 3. CAN YOU PUT ME IN TOUCH WITH A PAST CLIENT?

Ask your builder if they can put you in touch with past clients. This is a great way to not only get an inside look at their experience with the builder, but it is a chance for you to potentially get to see one of their custom houses in person.

#### BUILDING EXCEPTIONAL LUXURY HOMES IS OUR PASSION.

If you are searching for a lot for a custom home in the Carolinas, or you've already purchased land and need a site evaluation, we'd love the opportunity to earn your trust. Our award-winning team offers a variety of services including site evaluation, interior design, and architectural services.

